**WALTS MULTI-FAMILY UNITS** 405-407-409 South Walts Avenue · Sioux Falls, South Dakota





**EXCLUSIVE OFFERING MEMORANDUM** 10 UNITS • \$625,000 \$62,500/UNIT



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**PRESENTED BY** 







### **INVESTMENT HIGHLIGHTS**

Address	405-407-409 South Walts Ave
Price	\$625,000
Number of Units	10
Price per Unit	\$62,500
Year Built	1900 / 1904 / 1914
Lot Size	0.326 acres

	UNIT TYPE	TOTAL UNITS	RENT	HUD 2026 FAIR MARKET RENTS FOR 57104
405	Studio	4	\$565-\$625	\$950
405	1 Bedroom	1	\$700	\$1,200
407	2 Bedroom	2	\$800-\$884	\$1,100
409	1 Bedroom	3	\$750	\$940

#### **PROPERTY DETAILS:**

- Adjacent small unit multifamily portfolio in Central Sioux Falls.
- Great assets for the investor looking to build their portfolio into multi units.
- Landlord pays all utilities in 405 S Walts. Tenants pay electricity in 409 S Walts and in Unit 1 in 407 South Walts.
- Market affordable units with rents below HUD Fair Market Rents. (See rent rolls.)
- Contact broker for financials, rent roll, and showing access. Nick Gustafson, CCIM 605-201-2809, nick@benderco.com



# **PROPERTY OVERVIEW**









# **PROPERTY OVERVIEW**





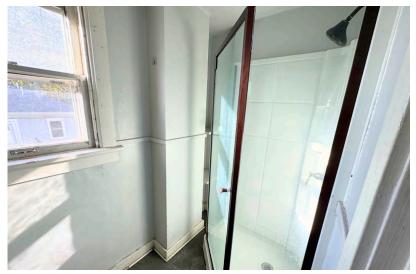


# **PROPERTY INTERIOR**











# **FINANCIALS & PROFORMA**

Purpose	Proforma
Name	Walts MF Portfolio
Location	Sioux Falls
Property Type	MF
Date	26 October 2025
Units	10

Price	\$625,000
- Loans	\$406,250
Down Payment	\$218,750
+ Acq Costs	0
+ Loan Points	0
Investment	\$218,750
Capitalization Rate	6.98%
Gross Income Multiplier	7.36
Cash on Cash	5.09%
Debt Coverage Ratio	1.325
Price/Unit	\$62,500

Contact Broker for Financials, Rent Roll, and Showing Access.

	\$/UNIT	% OF GI	ANNUAL\$
GROSS INCOME			
Rent Income		100%	\$84,888
TOTAL GROSS INCOME	\$8,489	100.0%	\$84,888
Vacancy & Credit Loss	\$424	5.0%	\$4,244
EFFECTIVE INCOME	\$8,064	95.0%	\$80,644
Less: Operating Expenses			
Legal Fees	\$55	0.6%	\$550
Property Management Fee	\$627	7.4%	\$6,269
Electricity	\$313	3.7%	\$3,134
Gas	\$348	\$4.1%	\$3,484
Water & Sewer	\$368	4.3%	\$3,675
Trash Removal	\$230	2.7%	\$2,300
Repairs & Materials	\$325	3.8%	\$3,250
Lawn & Snow	\$175	2.1%	\$1,750
Property Taxes	\$662	7.8%	\$6,617
Property Insurance	\$601	7.1%	\$6,010
Total Operating Expenses	\$3,704	43.6%	\$37,039
NET OPERATING INCOME	\$4,360	51.4%	\$43,605
Less: Debt Service			
Loan	\$3,292	38.8%	\$32,916
Total Debt Service	\$3,292	38.8%	\$32,916
NET OPERATING CASH FLOW	\$1,069	12.6%	\$10,688

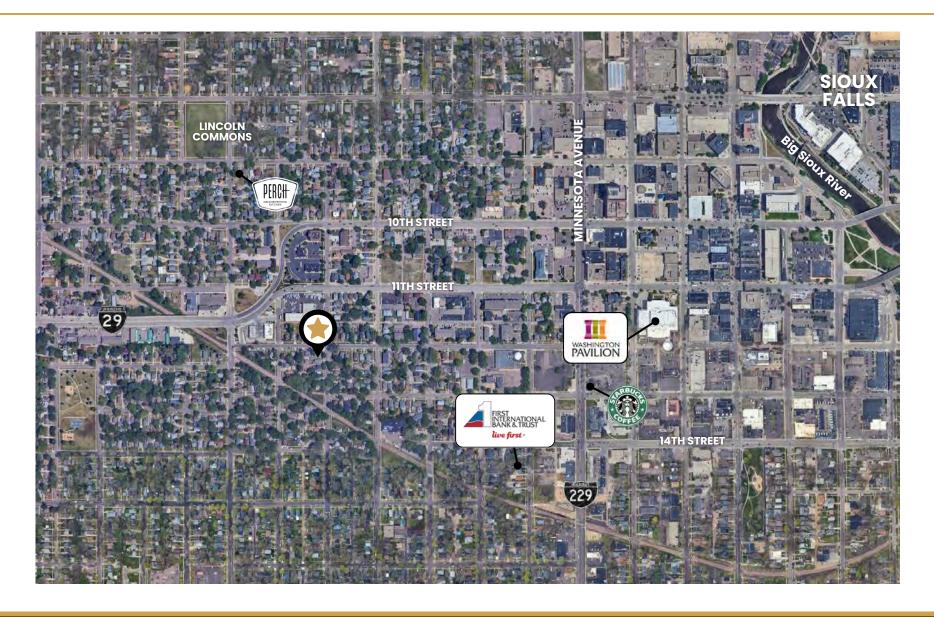


# **SALE COMPARABLES**

APARTMENT ADDRESS	CITY	BLDG. SQFT	LAND (ACRES)	UNITS	YEAR BUILT	SALE PRICE	PRICE/UNITS
1401 E. 7th St.	Sioux Falls	11,088	0.41	8	1880	\$850,000	\$106,250
637 S. Dakota Ave.	Sioux falls		0.18	10	1900	\$685,000	\$68,500
111 E. 14th St.	Sioux Falls	4,080	0.09	6	1905	\$375,000	\$62,500
519 S. Duluth Ave.	Sioux Falls	3,306	0.17	6	1910	\$409,000	\$68,166
703 S. Summit Ave.	Sioux Falls		0.72	16	1937	\$2,000,000	\$125,000
1400 E. 8th St.	Sioux Falls	2,544	0.16	5	1940	\$399,000	\$79,800
321 N Duluth Ave.	Sioux Falls	3,300	0.23	6	1948	\$485,000	\$80,833
217 S. Spring Ave.	Sioux Falls	4,860	0.22	11	1949	\$425,000	\$38,636
605 S. Phillips Ave.	Sioux Falls	5,334	0.27	8	1952	\$875,000	\$109,375
615 S. Prairie Ave.	Sioux Falls	4,032	0.18	6	1953	\$410,000	\$68,333
605 W. 17th St.	Sioux Falls	3,072	0.11	4	1962	\$353,000	\$88,250
628 S. Dakota Ave.	Sioux Falls	17,463	0.522	18	1965	\$1,505,000	\$83,611



# **PROPERTY LOCATION**





### 1 MILE RADIUS DEMOGRAPHICS

#### **KEY FACTS**

BUSINESS

19,706 Population



Average Household Size



Median Age

\$60,574

Median Household Income



1,858

Total Businesses



30,870

Total Employees

#### **EMPLOYMENT**

24.7%

52.7%

22.6%



Unemployment Rate



Median Household Income



INCOME

\$35,687 Per Capita Income

\$54,418 Median Net Worth

### **EDUCATION**

HOUSING STATS



White Collar

Blue Collar

\* \* \* \*

Services

No High School Diploma



27.3% High School Graduate



32.0% Some College/ Associate's Degree



35.3% Bachelor's/Grad/ Prof Degree



\$232,703

Median Home



\$7,449

Average Spent on Mortgage & Basics



Median Contract Rent



### **3 MILE RADIUS DEMOGRAPHICS**

#### **KEY FACTS**

BUSINESS

79,757 Population



Average Household Size



\$62,820

Median Household Income



5,445

Total Businesses



86,842

Total Employees

#### **EMPLOYMENT**

Blue Collar



White Collar

53.8%

27.3%

18.8%



Unemployment Rate



\$62,820 Median Household Income



INCOME

\$36,727 Per Capita Income

\$90,844 Median Net Worth

#### **EDUCATION**

HOUSING STATS



No High School Diploma



28.2% High School Graduate



Some College/ Associate's Degree



32.8% Bachelor's/Grad/ Prof Degree



\$254,441

Median Home Value



\$8,564

Average Spent on Mortgage & Basics



Median Contract Rent



### **5 MILE RADIUS DEMOGRAPHICS**

#### **KEY FACTS**

BUSINESS

197,394 Population



Average Household Size



Median Age

\$75,700

Median Household Income



8,915

Total Businesses



132,733

Total Employees

#### **EMPLOYMENT**

INCOME

White College

White Collar





62.0%

22.3%

15.7%



Unemployment Rate



\$75,700 Median Household Income



\$45,074

Per Capita Income



\$168,385 Median Net Worth

### **EDUCATION**

HOUSING STATS



No High School Diploma



23.5% High School Graduate



Some College/ Associate's Degree



39.8% Bachelor's/Grad/ Prof Degree



\$307,638

Median Home Value



\$11,873

Average Spent on Mortgage & Basics



\$886

Median Contract Rent



### For more information, please contact:



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